

REVIEW

The Resapol Newsletter

resapol®
Specialist Construction Products

Welcome

We would like to welcome you to the first edition of the Resapol Newsletter - a way for us to keep you up to date on everything Resapol. This will include information on the business as well as products, events and staff, we hope you enjoy reading it.

Award Winning Company

Resapol Named 'Best Construction Chemical Supplier Company 2022' at the Southern Enterprise Awards

We are delighted to announce that the Southern Enterprise Awards have named Resapol as the Best Construction Chemical Supplier Company 2022. As the UK's trusted supplier of Construction Chemicals it makes us incredible proud to have won this award and have been recognised for our achievements, especially in the south of England. The Awards aim to highlight and reward the businesses and individuals who have shown true excellence, commitment and determination across the southern regions.

The construction industry relies on the expertise of specialists in the field, and the Southern Enterprise Awards 2022 team recognise Resapol for their incredible achievements; offering an extensive range through highly trained staff and distributing products efficiently nationwide. The award also recognises that Resapol is a business that is flourishing despite the many challenges that have faced the construction industry over the past few years. A copy of the supplement announcing the award winners, which includes Resapol, can be viewed by [clicking here](#).

Awards Coordinator, Jessie Wilson, commented on the success of the winners in this supplement: "I am proud to present the Southern Enterprise Awards, and all of the businesses featured here. We wish them all the best for the future as they continue to alter the corporate landscape for the South of the UK."

SME News draws on their UK wide network of industry insiders to provide the latest news, cutting edge features and latest deals from across the UK SME landscape. Alongside their quarterly publication they also offer an easy-to-use website, newsletter, and a series of awards programmes.

It is an honour for Resapol to have been chosen for this award which has also highlighted our dedication to sustainability and corporate social responsibility. Our sustainability policy ensures that these concerns are always part of the businesses core values which has seen the instigation of a hybrid / electric vehicle policy, a waste management system and the Resapol Foundation (the charitable arm of the business).



Award Winning Staff

BMF & BMN: Top 100 Supplier Influencers

The Builders Merchants Federation and Builders Merchants News have partnered to recognise the Top 100 Supplier Influencers. To make their Top 100 list you had to reach key criteria in four specific categories:

- Involvement
- Presence
- Charity and community work
- Commitment to the industry as a whole



The individuals nominated had to also be working for a company that supplies products or services to builders merchants, be involved with buying groups and trade associations and also attend industry events. In addition they must also actively engage with the industry on social media, have a presence within their community through fundraising and charitable work and show a commitment to training and promoting the industry to the next generation.

The decision of who to include on this list wasn't made by just the BMF and BMN - nominations were also put forward from the many different buying groups who came together in an industry first. They wanted to recognise the talent and dedication on the supplier side.

LucyAnne Matthews, Associate Publisher, BMN was quoted in the March issue saying "Every name in the Top 100 belongs to a forward thinking individual who is dedicated to the builders merchant industry. They are advocates for what makes this industry such a vibrant industry to work in. The criteria to make the Top 100 Supplier Influences was tough. If you have

not made the final 100 it doesn't mean that the work that you do for the builders merchants industry is not recognised. Everytime that you go above and beyond for the merchants it is acknowledged and appreciated and that's what makes our industry the thriving, exciting place that it is."

John Newcomb, BMF Chief Executive Officer was also quoted in the March issue of BMN, adding: "Over the past few months, it's been fantastic to see the interaction from the industry on the campaign social media posts, showing the togetherness of the sector. The supplier influencers were nominated based on their commitment to making a difference in the sector and it is a real pleasure to celebrate their achievements."

The list of influencers started to be revealed in the December 2022 issue of BMN and have continued until the last names were announced in the March 2023 issue.

We are incredibly proud that two members of the Resapol family have been chosen to receive this honour.

Richard Lomas - Merchant Support Director

Helen Kirby - Head of Marketing

Richard and Helen will be among the 100 Top Supplier Influencers celebrated at an exclusive dinner on the 25th May at the Belfry, as well as in a special supplement sent out with the May issue of BMN.



Resapol Foundation

Supporting individuals, organisations and charities nationwide

We are pleased to introduce you to the Resapol Foundation. The charitable arm of the business that aims to make a positive and lasting difference to people's lives by awarding donations to charities to assist them in the incredible work they do everyday.

As a business Resapol are extremely passionate about supporting charities and the Foundation's objective from the outset has been to support small and medium sized charities, with particular interest in making a significant difference to the lives of children and young people. The Foundation's main source of funds comes from the Resapol construction product brand 'rbs' where a percentage of the profits, of all items sold, go into the trust, something that is highlighted on all of the rbs product packaging.

When it comes to deciding where the money gets donated, we make it an inclusive process, with each of the depots, plus head office picking a charity close to their heart. The Foundation's board of trustee's review all submitted charities and the end result in 2022 was 9 approved donations.

The creation of the foundation has proved very popular with not just the Resapol team, who all feel like they are part of the process of giving something back, but with customers and suppliers alike.

The main bulk of the funds for the Foundation comes from the sale of all 'rbs' branded products, so you know that when you buy this brand it can really make a difference.



We have also raised some additional funds through the Resapol Golf Days and kind donations from customers and staff. If you would like to raise some additional funds for the Foundation we would love to hear from you, just drop an email to: foundation@resapol.com

If you follow us on social media you will have seen that we were very busy during September and October last year, handing out cheques to all those nominated by the chosen Ambassadors at each depot, plus Head Office. The details of all of these can be found on the Resapol Foundation page of our website where you will find links to articles on each of the donations with quotes from the recipients and the Ambassadors.



In 2022 we handed over a total of £9,000 worth of cheques via the Ambassadors! In addition the Foundation has also supported a number of children's and local sporting teams - more information about these will be on our social media going forward.

This means that the amount the Resapol Foundation handed out in 2022 totals a staggering £11,913.40.

We are currently looking at who we will be supporting in 2023 with nominations coming in from our depots, Head Office and Merchant Support teams. We are excited to announce who these will be, so make sure you are following Resapol on social media for all the latest information or visit the Resapol Foundation webpage by clicking on the link below.

We look forward to continuing to help even more people during 2023, through the Resapol Foundation.

[Visit The Resapol Foundation Webpage](#)

Resapol Foundation

Product News

We are proud to announce we are now members of the resin flooring association



We are delighted to announce that Resapol are now members of FeRFA, the Resin Flooring Association. FeRFA is a not-for-profit

organisation representing the leading manufacturers, specialist contractors, raw material suppliers and specialist service providers within the UK industrial and commercial Resin Flooring, Screeding and Surface Preparation industry sectors. As the association dedicated to seamless resin flooring for over 50 years, FeRFA leads the way in providing advice, guidance and training support.

FeRFA are the leading training provider for resin flooring, surface preparation and screeding; they endorse and actively promote the qualification of the specialist workforce through the provision of NVQs, Specialist Applied Skills Programme and Upskilling courses. FeRFA also runs a range of accredited training schemes to address the needs of NVQ candidate training, CPD and career development.

Full range of Don Construction Products now available from Resapol

Resapol now stock the Don Construction Products (DCP) range of diverse and market-leading flooring products.

DCP has over 90 years of experience in developing & manufacturing innovative flooring products & systems including: Cementitious Flooring, Concrete Flooring, Epoxy & Polyurethane Flooring Systems, Concrete Additives, Surface Treatments, and much more!

We have also been carrying out extensive training on these products both internally and externally. To view a video highlighting this training [click here](#).



webercem advanced range in stock now

Weber has been responsible for the manufacture of the webercem five star range since it was created. The conclusion of this agreement with Five Star now allows Weber to bring total control of the four products in-house and best utilise their local R&D facilities to continue to enhance and develop the product range.

With over 50 years' experience in precision grouts, repair concrete and technical mortars, Weber are looking forward to bringing these updated products to the market supported by their specialist expertise and knowledge, UK manufacturing and extensive local stock holding.

From January 2023 the webercem five star range of precision grouts and concrete repair products was replaced and is now sold solely under the Weber brand, the details are shown in the table below:

	Replacement Product
webercem five star grout	webercem advanced precision grout
webercem five star grout SP	webercem advanced precision grout SP
webercem five star repair concrete	webercem advanced repair concrete
webercem five star repair concrete CP	webercem advanced repair concrete CP

rbs Polyurethane Floor Paint

Last year we launched a new high quality Polyurethane Floor Paint in the rbs range (our own brand). This fantastic product provides a tough and durable hard wearing finish with an attractive gloss finish in 3 of the most popular colours:

- Mid Grey - Colour reference: BS 00 A 09
- Dark Grey - Colour reference: BS 18 B 25
- Tile Red - Colour reference: RAL 3009

It is the perfect product for use internally on light trafficked areas such as garages, workshops, factories, production and factories. Click on the below image to see just how easy it is to apply:



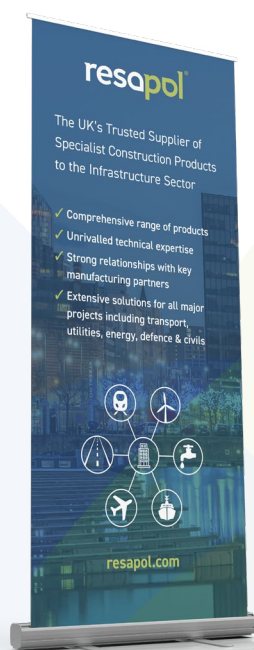
Events

RIN: Rail Industry Event - London

9th March

For the first time we exhibited at the Rail Infrastructure Networking event, a railway event run by railway people. The event brings together the rail infrastructure industry together in one room for networking with no distractions of speeches or presentation - an ideal atmosphere to meet existing and potential new customers.

We have a range of products available for the infrastructure sector so this niche event will enable growth.



Upcoming Product Training

We have a number of training sessions that have recently happened or are scheduled, these include:

DCP

16th and 17th March - Resapol Leigh
21st and 22nd March - Resapol London



Steintec

11th May - Resapol Leigh
16th May - Resapol Glasgow
18th May - Resapol Stockton



Our training sessions generally involve morning and afternoon session, make sure you check our [online interactive training calendar](#) for more details on what will be covered and to book your place.



NMBS Exhibition - Coventry

19th - 20th April

We will be returning to the NMBS Exhibition in April for the 3rd time. The exhibition is the UK's leading exhibition for independent building, timber, plumbing, roofing, heating and hardware merchants.

Resapol are very much looking forward to returning to give more NMBS members a chance to meet some of their dedicated Merchant Support Team in person. There are also a select number of products available on Spot Buy special offers for the duration of the exhibition, with orders able to be placed on the Resapol's Stand, No. 112 or through the NMBS exhibition app.



Resapol Golf Days

North - 21st June - Stockport

South - 7th September - Ealing

Due to the popularity and overwhelming success of the 2022 Resapol Golf Days planning has already started for our 2023 events. Yet again we will be return to Stockport and Ealing Golf Clubs for some fantastic golf with colleagues and customers.



Sustainability

Since the company's inception we have made a commitment to sustainability and environmental concerns that are now a part of our core values. We recognise the impact we can have on the environment, as a business and have taken many steps over the years in order to protect the natural world.

The construction industry has already taken steps to reduce its carbon footprint through the implementation of ConstructZero and we have used this as guidance when formalising our efforts.

In early 2022 we formed a Sustainability Team at Resapol comprising of people from different areas of the business. The team was created to formalise and detail Resapol's sustainability efforts by working towards the following aims:

1. Calculate Resapol's Scope 1 and 2 carbon emissions
2. Review Resapol's current efforts – record facts and figures
3. Ideas of what we can do going forward to reduce our carbon footprint as a business
4. Work with suppliers to determine their own NetZero ambitions and what sustainable products are available
5. Produce a Sustainability Pack which we can provide to customers – including a sustainability policy and tangible goals for the future

The team have been working hard to document all of Resapol's sustainability efforts from the company's inception to the present day. As a result a Sustainable Goals Document has now been produced detailing everything that we have been doing and projects we are looking at. This document is available to all customers on request.

Some of the points that this document covers includes:

Waste Reduction

- Our recycling figures have continued to reduce year on year resulting in a 68% reduction in our landfilled weight from 2018 to 2021.
- Paper reduction strategy is in place, with reduction already of 16 reams p.a.

Energy

- De-carbonisation analysis of London and Leigh Supercentres taking place.

Construction Products

- Supplier sustainability questionnaire to further ascertain manufacturers positions and progress, plus details of sustainable product options that may be available.
- Introduction of fully recyclable packing materials at Resapol in 2021, for all materials dispatched, at all depots.

Transport

- Vehicle fleet of hybrid / electric cars introduced in 2021 and charge points installed at all depots.
- Full electric forklifts used since company inception.

Communication

- Increased internal communication, including a briefing to all depot teams on what we have done as a business so far.



Rewarding Excellence

Branch of the Year 2022

We are very pleased to present the results of the 2022 Branch of the Year competition. Each branch received a score for their performance on various areas of the business. These were then equated to a "total score" which was used to define the overall competition winner.

The top 3 in the Branch of the Year competition were:

1st - London

2nd - Leigh

3rd - Stockton



Congratulations to London on a well-deserved and hard fought victory! This win means London have retained the Resapol Branch of the Year trophy, following on from their win last year.

We look forward to seeing how the competition for the 2023 title of Branch of the Year progresses, let the competition commence!

Directors Employee of the Quarter

For the 2022 Employee of the Quarter awards we decided to change how the recipients are selected. Throughout the year they were voted for and chosen by the Directors, based on their observations and knowledge of what everyone has accomplished during that period. The recipient of each quarter received a fantastic glass 'star' award as recognition of their achievements.

The following staff received the awards during 2022:



**Quarter 1 - Sam Higgins,
Merchant Support
Manager**



**Quarter 2 - Samantha
Oliver, Stockton Branch
Manager**



**Quarter 3 - Wayne
Kennion, Operations
Manager**



**Quarter 4 - Deepa Patel,
Senior Finance Assistant**

Resapol Team Update

Steve Richards - Retirement

Steve originally joined Resapol as the company's Business Development Manager in 2009, bringing with him a wealth of experience and expertise to the role and to Resapol as a whole. More recently Steve's role developed into Resapol's Business Systems Manager where he has helped to manage Resapol's various systems, including establishing our health and safety protocols whilst also ensuring we successfully passed our frequent audits.

Steve initially delved into the construction industry on 6th February 1978 working for Celtite as a Quality Control Technician. Since that day he has been passionate about all things construction, taking a special interest in concrete repair which resulted in him working his way up to become Chair of the Concrete Repair Association in 2018.



We hope you join us all in thanking Steve for his great service to Resapol, as well as wishing him the best of luck on his retirement.

Andy Julian - Retirement

Andy Julian retired from Resapol on 31st December 2022 after 7 and a half years with the business as our Waterproofing Specifications Managers for the South. Andy was a loyal and dedicated employee and was well known and respected among our suppliers and customers and is sure to be greatly missed by all.

On behalf of everyone at Resapol we wish Andy all the best in his future endeavours.

Welcome - Paul Rigby

We are delighted to announce the appointment of Paul Rigby as our National Technical Supports Manager.



Having working within the Technical Mortars field for 35 years, mainly at weber Saint-Gobain. Paul is known to many throughout the industry. His main background has involved working in technical services and product training with brief spells in the commercial world.

He has developed extensive expertise in facades, building refurbishment, concrete repair and protection of reinforced concrete structures.

Paul is energetic, self-motivated whilst remaining a team player who has demonstrated his ability to navigate high-stress situations and achieve goals to a timely completion. Paul has also attended various construction courses over the years and has worked overseas in many countries. Paul will be the first point of contact for all technical and training requirements.

Welcome - Tim Absolom

In August we welcomed Tim Absolom as our National Flooring Sales Manager. Tim is known to many throughout the industry due to his 25 years' experience working for some of the UK's leading manufacturers including Uzin, Mapei, Ardex, F Ball and most recently weber.

Tim started in the industry as a self-employed flooring contractor before moving into sales, in regional, national and international roles, so has experience of all facets of flooring. He will be working with customers at specification, site and branch level to ensure the correct products from the company's extensive range are specified.

