

REVIEW

The Resapol Newsletter

resapol[®]
Specialist Construction Products

Welcome

We would like to welcome you to the second edition of the Resapol Newsletter - a way for us to keep you up to date on everything Resapol. This includes information on the business as well as products, events and staff, we hope you enjoy reading it.

Resapol Foundation

Supporting individuals, organisations and charities nationwide

In Edition 1 of our newsletter we introduced you to the Resapol Foundation and detailed all of our activities during 2022.

The Resapol Foundation was busy during the first half of 2023 gathering nominations for who would be supported during the year; these were finalised and announced in January. This year our depots, along with our Head Office and Merchant Support teams, each selected a cause to support:

- [Willow Wood Hospice](#)
- [Academy Failsworth Community Fridge](#)
- [The Josh Hanson Trust](#)
- [Pawz for Thought](#)
- [Abby's Heroes](#)
- [Mentoring Plus](#)
- [Give a Dog a Bone](#)
- [Tibberton C.E Primary School](#)

Cheque presentations took place between May and July, resulting in a combined donation of £8,000 so far this year. We are incredibly touched to hear how much of a difference each donation has made, including details on how the money will be utilised.

Resapol 
Foundation

"I am delighted to witness first hand the impact the Foundation has had on these organisations and charities. It perfectly aligns with the envisioned outcome of the original concept." – Sean Ofsarnie, Foundation Co-Founder

The Resapol Foundation web page, and the Resapol social media channels provide regular updates on all the latest donations and cheque presentations.

If you would like to make a donation to the foundation, or find out more information about our charitable arm, please email foundation@resapol.com for more details.



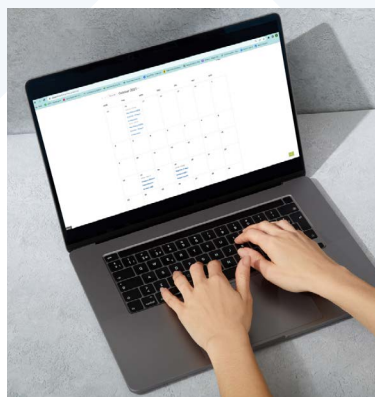
Visit The Resapol Foundation Web Page

Training

With the appointment this year of Paul Rigby as our National Technical Support Manager we have had an increased focus on training; both internal and external. Over the last couple of months we have held training at many of our depots for different suppliers, with a range of customers choosing to attend.



Last year we introduced a [dedicated events calendar](#) to our website, designed to keep our customer base informed about



all of our upcoming training sessions. Our calendar serves as a comprehensive hub, presenting detailed information about each upcoming training event, including where and when they are set to be held. With just a simple click of a button,

customers can secure their free spot on each session, all aimed at enhancing our customers understanding and expertise on our diverse range of products.

We also recently introduced a training follow-up questionnaire, a tool designed to capture your insights and feedback after each training event. This interactive form gives an opportunity for attendees to express what aspects they found particularly enriching and where there might be room for improvement. So if you receive an email from us following training, please ensure you complete it - you could also be in with a chance of winning some Amazon vouchers!



Our customers feedback matters to us, and it allows us to tailor our future training events to their specific needs, ensuring that every session is a custom-fit experience that adds true value.

Following a recent Vandex training session at our London depot we received the following feedback:

"It was a pleasure meeting you (USL) and the Resapol team at the Vandex Training day at Resapol Park Royal. The event was both informative and enjoyable, and I'm glad we had the opportunity to learn more. I am delighted with the entire process that took place yesterday, from the professional descriptions to the detailed explanations provided. Your and Paul Rigby's expertise and dedication were evident, and it truly enhanced the learning experience for all participants. The information shared has proven to be invaluable in furthering our understanding and development. Once again, thank you for your collaboration and the valuable insights you shared during the training day."

Viktoras Siradze

Contracts manager. Floorscreed Ltd



As mentioned all of our training days are displayed on our Training Academy web page, however if you would like to enquire about a bespoke training session please contact Paul on: prigby@resapol.com

Product News

The latest information on the products available from Resapol

Flowcrete

We are excited to announce that we have signed a UK wide distribution agreement with Flowcrete, a brand of Tremco CPG UK for the Flowcrete range of products.

For more than 50 years, Flowcrete's Isocrete Floor Screeds have been the product choice on some of the world's largest and most prestigious projects in both industrial and commercial sectors. Products in the range ensure a fit for purpose solution for all types of projects, with semi-dry cementitious, self-levelling and accelerated (fast drying) screeds available, all designed to deliver a solid foundation underfoot.

Stuart Smith, Tremco CPG's Flowcrete UK & Ireland sales manager, says: "With years of knowledge and experience among our flooring experts, Tremco CPG UK's Flowcrete are trusted to deliver high quality flooring solutions for any floor regardless of scale, scope, size, or sector.

"We are excited to partner with Resapol and to have them on board as a Flowcrete distributor. By partnering with Resapol, we are expanding our reach and making sure our customers have greater access to our flooring products. I am confident that this partnership will open exciting opportunities for both businesses and propel us to new heights. Together, we will continue to deliver excellence and provide our customers with unrivalled flooring solutions.

We are proud of the strong technical and sales backing that accompanies our flooring product and system range. We ensure that each construction project is supported during the planning and design stages and the on-site support during the construction phase, helping us to reach the desired result time and time again."

Tim Absolom, Resapol National Flooring Sales Manager commented, "I personally look forward to working with Stuart and his team in this partnership and am confident that

together we can service our customers with the extensive Flowcrete range in a professional and timely manner. All of our staff are highly trained on the Flowcrete range and are on hand to offer advice when choosing the correct products. We know that you can trust Resapol and Flowcrete for your next project."

We now have a product flyer available to promote the range of products we have in stock and available to order.



[Click Here To Download The Flowcrete Flyer](#)

Alternatively you can view the Flowcrete products on the Resapol website:

[Click Here To View The Products Available](#)

We will shortly be announcing training sessions at our nationwide depots, so make sure you look out for the announcements on our social media channels.



Product News ctd ...

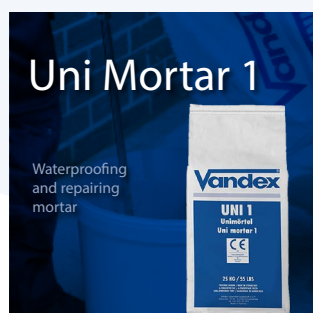
Vandex

As the UK's exclusive distributor for the Vandex product range we are incredibly proud to continue to bring you access to these high quality waterproofing products. With an impressive track record of successfully completed waterproofing jobs ranging from preventive work in new construction to trouble shooting in existing structures, Vandex has over 65 years of experience. That range of products and years of experience are backed up by Resapol's unrivalled support and service.

We have held a number of Vandex training days this year, including a bespoke session on Vandex for Structureseal, at their facility in Scotland.



USL Speciality Products have also developed a number of handy videos for key products within the range. If you click on the images below you will be able to view some of these fantastic How To Videos:



rbs Rapid Concrete

Our Marketing Team have been hard at work creating new flyers for you, the latest of these is on rbs Rapid Concrete, highlighting the key selling points of this fantastic product. A copy of this flyer can be downloaded by clicking on the button below.

On the flyer you will notice we have highlighted 2 recent case studies which saw the product being used for coastal repairs as well as installation of an EV charge point. These illustrate how truly diverse this product is.

[Download the rbs Rapid Concrete Flyer](#)

rbs Stone and Concrete Step Repair

We have also put together a flyer focusing on the typical problems with wear and tear on concrete and stone steps. It details surface preparation required and the various rbs products that can be utilised dependent on the repair depth.

You can view this flyer by clicking on the button below:

[Download the rbs Step Repair Flyer](#)



Latest Case Studies

See the products we supply in action

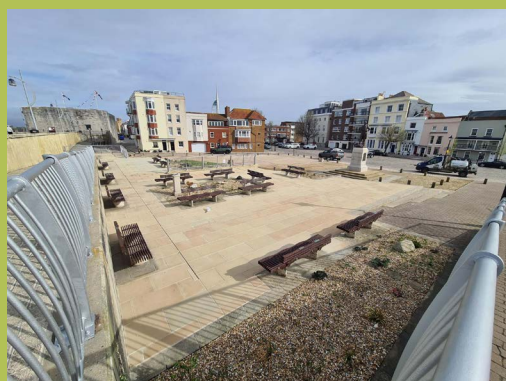
Case studies are an invaluable tool for showing you, our customers, a glimpse into real world scenarios in which Resapol have played a pivotal role in delivering practical solutions. Our network of nationwide depots work very hard to ensure that our customers have the best possible technical advice and access to a vast and diverse array of products. By reading these case studies you can gain insights into some innovative ideas and high-quality products that you are unaware of, or find a potential solution to a problem you are currently experiencing.

At Resapol, our commitment to showcasing success stories goes beyond just highlighting the projects themselves. Each of our case studies also features a dedicated section that shines a spotlight on our customer's business; typically highlighting

the types of projects each of our customers are involved in, the regions they operate in, as well as showcasing their proficiency in completing projects on time and within budget. Our case studies are then shared with our wider audience in a number of ways such as website blogs, social media posts and e-shot campaigns. This works to amplify the reach of our customers business to our complete audience.

If you have a project that Resapol have supplied that you feel would make a great case study, get in touch with our [marketing department](#) to request this free service. The most recent of our case studies can be found below, all you have to do is click on the boxes to read more about each of these projects and what some of our customers have to say about the excellent service we have provided.

OLD PORTSMOUTH LANDSCAPE JOINTING



Steintec tufttop System

FRANCIS HOLLAND SCHOOL, LONDON



webercem R4 Duo

EMIRATES OLD TRAFFORD CRICKET GROUND



Mapei Purtop Easy

NORTHWOOD TOWN HALL



Intercrete 4891 | Sikagard®-850

Events

BMF Members Day

20th - 21st September

We are exhibiting at the BMF Members Day Conference and Exhibition for a second time - allowing us the opportunity to showcase how we can help our merchant customers. If you are there please visit us on Stand no.7 and find out more about the range of products we can supply.



RIN: Rail Industry Event - Derby Arena

21st September, 9.30am to 1.30pm

We are exhibiting at our second Rail Infrastructure Networking event, a railway event run by railway people. The event brings together the rail infrastructure industry together in one room for networking with no distractions of speeches or presentations - an ideal atmosphere to meet existing and potential new customers.

We have a range of products available for the infrastructure sector so this niche event will enable growth.

If you are attending come and meet Steve Harrison and Pete Gillett to discuss how Resapol can help you.



Resapol Golf Days

North - 21st June - Stockport

In June we held our third Northern Golf Day, as always it was a superb day of golf and a great opportunity to raise money for the Resapol Foundation. Congratulations to everyone who won a prize on the day:

Closest to the Pin in 1

Des Playfor

Closest to the Pin in 2

Neil Coates

Best Team

Sean Ofsarnie, Keith Gillespie, Jim Allen, Richard Bailey

Longest Drive

Andrew Chatburn

Best Resapol Performance

Pete Gillett

Best Overall Performance

Jim Allen

In the evening, all attendees enjoyed a BBQ followed by entertainment provided by Northern Ireland and Manchester United former professional footballer Keith Gillespie. Keith talked openly and answered questions on his footballing career, his autobiography, his gambling addiction (where he estimated that he lost more than £7 million).



South - 7th September - Ealing

We welcomed more customers to our second Southern Golf Day in September, on what turned out to be one of the hottest days of the year.

More customers attended than ever before and the format of Texas Scrabble was announced, a shake-up to the usual agenda and enthusiastically embraced by all.

In the evening, all attendees enjoyed a 3 course meal, followed by entertainment from our special guest, boxer Julius Francis. Julius regaled everyone with stories from his life and career and answered questions from everyone in attendance.

Thank you to everyone who attended and congratulations to all the winners:



Longest Drive

Samuel Knight

Nearest the Pin 3rd

Gary Stevens

Nearest the Pin 9th

Sean Ofsarnie

Nearest the Pin 18th

Billy Collins

2nd Place Team

Sean Ofsarnie, Tim Robbins, Nick Healy, Wayne Griffin

1st Place Team

Tom Brown, Gary Stevens, Mark Stockhill

We are already looking forward to our 2024 Golf Days!

Resapol Team Update

Nationwide Team

In order to continually provide our customers with excellent levels of service we have increased staff numbers in certain departments to deal with demand.

This has included additional team members for London, Waterproofing and Merchant Support as well as our Accounts team, including a sales & accounts apprentice. The appointment of an apprentice is part of Resapol's commitment to nurturing young talent and fostering growth within the business.

Michael Cross - Regional Sales Manager Waterproofing (South East & London)

Michael Cross joined Resapol on 15th May as our new Waterproofing Regional Sales Manager for the South-East & London. Michael has had an extensive background in various sales roles.

Michael's new role with Resapol has seen him working to drive sales of our range of waterproofing products & systems. He is working closely with the branch teams to develop the business, providing our customers with the complete package for waterproofing from initial enquiry through to delivery and after sales support.



Directors Employee of the Quarter

During 2023 our Directors continue to observe and acknowledge members of the team that have excelled during that period. The glass star award has become sought after among the Resapol team and we look forward to continuing to recognise this in the second half of the year.

Quarter 1

Steve Worsdale

Technical Sales Advisor
Southampton

Quarter 2

Lindsay Priest

Technical Sales Advisor
Leigh



Managers Specials Baskets

All our depots now feature a 'Managers Specials' baskets where you can pick up a bargain, just look for our Resapol Character 'Richard Stevens'.

So, next time you are collecting an order, or popping into one of our depots make sure you have a look to see what's available.



Follow Us

We spend a lot of time ensuring we have great content posted on our social channels; whether its company, product, supplier or industry news you can find all the latest there.

Make sure you are following us on LinkedIn, Facebook or X (formerly Twitter) to stay up to date. Click on each of the logos (right) to visit our channels and follow Resapol.

And, feel free to tag Resapol in posts about projects where we have supplied materials - we love to see how our team have been able to help.



Sustainability

Because There is No Planet B...

Sustainability continues to be a focus for the business and our Sustainability Team have been hard at work updating key emission figures for 2022. This has included calculating electricity, water, mileage and waste figures for the calendar year. Below you will find details of our waste management statistics for 2022, by depot, detailing that we diverted 94.35% of our waste from landfill.

Diverting waste from landfill is crucial for several reasons:

- **Environmental Conservation:** landfills are associated with issues such as groundwater and soil contamination, greenhouse gas emissions and air pollution.
- **Energy Saving:** recycling and waster diversion generally require less energy.
- **Reduced Land Use & Habitat Destruction:** landfills occupy significant land areas and can result in habitat destruction, altering local ecosystems.
- **Promotion of Circular Economy:** diverting waste from landfills is a key component of the circular economy model which by reusing, recycling and re-manufacturing keeps resources in use for as long as possible, reducing environmental impact.
- **Public Health & Aesthetics:** landfills can emit odours and release pollutants that can negatively impact air quality and health of nearby communities.

- **Long Term Sustainability:** As the global population grows the amount of waste increases. Diverting waste from landfills promotes a more sustainable approach to waste management that can be maintained long term.

In addition to this our Sustainability team have been analysing all of our other efforts so we can ensure everything is detailed in the latest issue of our Sustainable Development Goals document. You can request a copy of this by emailing: sales@resapol.com



Site	Landfilled Weight (t)	Landfill Diversion Weight (t)	Landfilled %	Landfilled Diversion %
Leigh	0.15	4.673	3.11%	96.89%
London	0.25	7.741	3.13%	96.87%
Stockton	0.023	1.933	1.18%	98.82%
Southampton	0.027	1.963	1.36%	98.64%
Leeds	0.075	1.802	4.00%	96.00%
Bristol	0.212	1.32	13.84%	86.16%
Glasgow	0.241	1.625	12.92%	87.08%
Company Total	0.98	21.06	5.65%	94.35%